

## REAL ESTATE

### **Become a Real Estate Salesperson\***

Your first step is to register and pass the Real Estate Principles & Practices course. This pre-licensing course is required by the State of Connecticut. Applicants who completed a 30-hour Principles & Practices course after October 1, 1994 may complete a 30-hour portion of Principles & Practices course rather than completing the entire 60-hour course.



### **Real Estate Practices & Principles (60 Hours Salesperson Requirements)**

Principles and Practices is the real estate salesperson and broker pre-licensing course required by the State of Connecticut. This course provides a comprehensive introduction to the real estate business for those interested in learning more about this exciting industry. Those students intending to sit for State of Connecticut licensing exam must attend and pass this course with a grade of 70 or better, including 30-hour only students.

Required texts will be available for purchase from instructor the first night of class. If you have specific questions, please contact the Real Estate Division at (860) 713-6150. **Cost of books is \$90.00, payable to the instructor the first night of class.**

CRN 3212 REAL M6000

Dates: Mondays & Wednesdays,

September 21, 2009 - November 11, 2009

Time: 5:30 p.m.-9:30 p.m.

Fee: \$399.00

Instructor: Andrew Pappas

## **Continuing Education for Real Estate Professionals**

The following courses meet the requirements for 12 hours of continuing education for the 2008-2010 C.E.

### **Cycle for Licensed Real Estate Salespeople and Brokers Only**

- **Connecticut Buyer Agency: Mandatory Continuing Education Course for 2008-2010 C.E. Cycle**  
CRN: 3399 REAL M6004  
Date: September 17, 2009  
Time: 9:00 am - 12:00 pm  
Fee: \$35  
Instructor: Andy Pappas
- **Connecticut Disclosure, RESPA, & Law Upgrade: Mandatory Continuing Education Course for 2008-2010 C.E. Cycle**  
CRN: 3400 REAL M6005  
Date: September 17, 2009  
Time: 12:30 pm - 3:30 pm  
Fee: \$35  
Instructor: Andy Pappas



- **Environmental Issues**  
CRN: 3401 REAL M6006  
Date: September 18, 2009  
Time: 9:00 am - 12:00 pm  
Fee: \$35  
Instructor: Andy Pappas
- **Randon**  
CRN: 3402 REAL M6007  
Date: September 18, 2009  
Time: 12:30 pm - 3:30 pm  
Fee: \$35  
Instructor: Andy Pappas

**Combination Class - Register for all 4 Classes for \$100**

CRN: 3403 REAL M6008  
Date: September 17 and 18, 2009  
Time: 9-3:30  
Fee: \$100  
Instructor: Andy Pappas