

REAL ESTATE



Become a Real Estate Salesperson*

Your first step is to register and pass the Real Estate Principles & Practices course. This pre-licensing course is required by the State of Connecticut. Applicants who completed a 30-hour Principles & Practices course after October 1, 1994 may complete a 30-hour portion of Principles & Practices course rather than completing the entire 60-hour course.

Real Estate Practices & Principles (60 Hours Salesperson Requirements)

Principles and Practices is the real estate salesperson and broker pre-licensing course required by the State of Connecticut. This course provides a comprehensive introduction to the real estate business for those interested in learning more about this exciting industry. Those students intending to sit for State of Connecticut licensing exam must attend and pass this course with a grade of 70 or better, including 30-hour only students.

Required texts will be available for purchase from instructor the first night of class. If you have specific questions, please contact the Real Estate Division at (860) 713-6150. **Cost of books is \$100.00, payable to the instructor the first night of class.**

CRN 1354 REAL M6000

**Dates: Mondays & Wednesdays, February 1-
March 24, 2010**

Time: 5:30 p.m.-9:30 p.m.

Fee: \$399.00

Instructor: Andrew Pappas

CRN 1355 REAL M6000

**Dates: Mondays & Wednesdays, April 26- June
16, 2010**

Time: 5:30 p.m.-9:30 p.m.

Fee: \$399.00

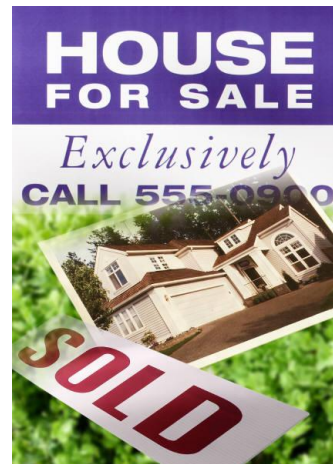
Instructor: Andrew Pappas

Continuing Education for Real Estate Professionals

The following courses meet the requirements for 12 hours of continuing education for the 2008-2010 C.E. Cycle for Licensed Real Estate Salespeople and Brokers Only

- **Connecticut Buyer Agency: Mandatory Continuing Education Course for 2008-2010 C.E. Cycle**
CRN: 1466 REAL M6004
Date: January 13, 2010
Time: 9:00 am - 12:00 pm
Fee: \$35
Instructor: Andrew Pappas
- **Connecticut Buyer Agency: Mandatory Continuing Education Course for 2008-2010 C.E. Cycle**
CRN: 1470 REAL M6004
Date: February 10, 2010
Time: 9:00 am - 12:00 pm
Fee: \$35
Instructor: Andrew Pappas
- **Connecticut Buyer Agency: Mandatory Continuing Education Course for 2008-2010 C.E. Cycle**
CRN: 1471 REAL M6004
Date: March 10, 2010
Time: 9:00 am - 12:00 pm
Fee: \$35
Instructor: Andrew Pappas

- Connecticut Disclosure, RESPA, & Law Upgrade: Mandatory Continuing Education Course for 2008-2010 C.E. Cycle
 CRN: 1467 REAL M6005
 Date: January 13, 2010
 Time: 12:30 pm - 3:30 pm
 Fee: \$35
 Instructor: Andrew Pappas
- Connecticut Disclosure, RESPA, & Law Upgrade: Mandatory Continuing Education Course for 2008-2010 C.E. Cycle
 CRN: 1472 REAL M6005
 Date: February 10, 2010
 Time: 12:30 pm - 3:30 pm
 Fee: \$35
 Instructor: Andrew Pappas
- Connecticut Disclosure, RESPA, & Law Upgrade: Mandatory Continuing Education Course for 2008-2010 C.E. Cycle
 CRN: 1473 REAL M6005
 Date: March 10, 2010
 Time: 12:30 pm - 3:30 pm
 Fee: \$35
 Instructor: Andrew Pappas
- Radon
 CRN: 1469 REAL M6007
 Date: January 14, 2010
 Time: 12:30 pm - 3:30 pm
 Fee: \$35
 Instructor: Andrew Pappas
- Radon
 CRN: 1476 REAL M6007
 Date: February 11, 2010
 Time: 12:30 pm - 3:30 pm
 Fee: \$35
 Instructor: Andrew Pappas
- Radon
 CRN: 1477 REAL M6007
 Date: March 11, 2010
 Time: 12:30 pm - 3:30 pm
 Fee: \$35
 Instructor: Andrew Pappas
- Environmental Issues
 CRN: 1468 REAL M6006
 Date: January 14, 2010
 Time: 9:00 am - 12:00 pm
 Fee: \$35
 Instructor: Andrew Pappas
- Environmental Issues
 CRN: 1474 REAL M6006
 Date: February 11, 2010
 Time: 9:00 am - 12:00 pm
 Fee: \$35
 Instructor: Andrew Pappas
- Environmental Issues
 CRN: 1475 REAL M6006
 Date: March 11, 2010
 Time: 9:00 am - 12:00 pm
 Fee: \$35
 Instructor: Andrew Pappas



Combination (All 4 Classes) SAVE \$40

**CRN: 1478 REAL M6008
Date: January 13 & 14, 2010
Time: 9:00 a.m. - 3:30 pm
Fee: \$100.00
Instructor: Andrew Pappas**

**CRN: 1479 REAL M6008
Date: February 10 & 11, 2010
Time: 9:00 a.m. - 3:30 pm
Fee: \$100.00
Instructor: Andrew Pappas**

**CRN: 1480 REAL M6008
Date: March 10 & 11, 2010
Time: 9:00 a.m. - 3:30 pm
Fee: \$100.00
Instructor: Andrew Pappas**